

Hilary H. Gibbs (Vice President and Chief Development Officer)

Gibbs joined SGMC with more than 18 years of experience in development and fundraising, having recently served as Associate Vice President for Development and Alumni Relations at Valdosta State University. Gibbs will be responsible for the oversight of the SGMC Foundation and Governmental Affairs for the health system. Gibbs earned her Bachelor of Business Administration where she majored in Marketing and a Master's in Education from Valdosta State University.

South Georgia Medical Center

Hilary Gibbs (Vice President - Director of Development)

1. Please say your name and spell it. And your title (**MEd Vice President and Chief Development Officer**)?
2. Can you explain your position at SGMC?
3. What does a day in the life of your job look like?
4. What drew you to this job?
5. What other previous fundraising experience have you had?
6. Can you explain the mission of SGMC?
7. What has the hospital done within and to serve the community?
8. SGMC's health system includes hospitals in Lowndes, Berrien, and Lanier, with nearly 700 providers and more than 2,700 employees. How does SGMC keep up with the demands of the community?
9. How much community involvement is there with SGMC?
10. Could you tell me a little about the growth over recent years of SGMC? (More than 700,000 patient encounters occur throughout the health system annually. SGMC's annual economic impact is approaching \$1 billion.)
11. With all the growth over recent years, can you tell me about the economic impact that the hospital has made on the community?
12. How much assistance has the Harley Langdale Jr. Foundation provided to the hospital to help serve the community?
13. Can you give me a brief history of the organization and how it started in Valdosta?
14. What kind of activities and/or functions does the hospital organize?
15. Could you tell me about how the relationship between SGMC and the Harley Langdale Jr. Foundation began?
16. What accomplishments have you achieved with the Foundations' support?
17. What role does the Foundation play in the future of SGMC?
18. How does the support help with sustaining the hospital?
19. What are the different ways that people in the community can help?
20. What opportunities has the Foundation's support provided? What opportunities would not have been available without the support from the Foundation?